



EST. 2013



**YEARS IN NSW**

◆ LOCAL ◆ TRUSTED ◆ STRONG



**Corview**

## About Corview

**Corview is a leading infrastructure advisory consultancy, providing services to a wide range of government and industry clients on major commercial, infrastructure, building and services projects.**


With operations in Sydney, Brisbane and Melbourne, our team of industry professionals specialise in:

- Strategy and planning
- Project development
- Economics
- Data analytics and visualisation
- Investment and finance
- Transaction management
- Commercial and delivery management.

Our expertise enables our clients to make informed investment decisions and manage complex infrastructure transactions across all phases of project development and delivery.







Established in New South Wales in 2013, the past five years have been an energising time for transport and infrastructure, and for Corview's role in making it happen. In this time, our strategic advice on a range of projects has seen the progress of Sydney Metro City & Southwest, New Intercity Fleet, Central Walk, Parramatta Light Rail and the new Sydney Metro West.



## Corview in NSW

Corview launches in  
New South Wales

2  
NSW  
team  
members

8  
NSW  
team  
members

2013

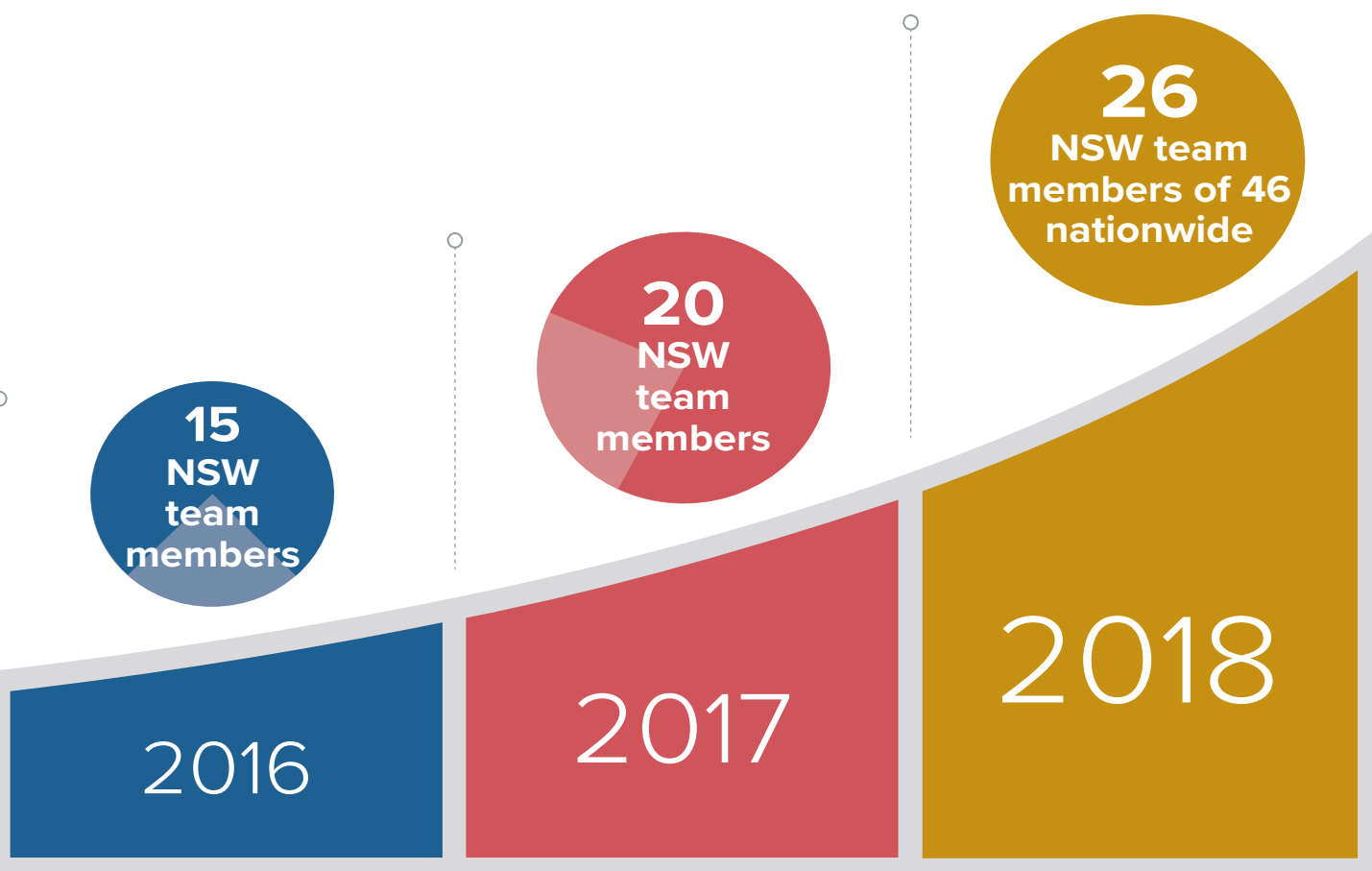
2014

2015

- Sydney's Rail Future Stage 4 and 5

- Tangara Technology Upgrade
- Advanced Train Control System
- Walsh Bay Arts Precinct
- Sydney Rapid Transit
- New Intercity Fleet

- Advanced Train Control System Limited Supervision
- Sydney Metro City & Southwest development stage
- Gateway to the South
- West Harbour Tunnel
- 2018 Timetable Program
- New Suburban Fleet
- Sydney Coordinated Adaptive Traffic System
- Pinch Points Program
- Infrastructure Australia Infrastructure Priority List



- Parramatta Light Rail Stage 1
- Central Walk
- Sydney Metro City & Southwest procurement stage
- M4 Smart Motorway
- National Disability Insurance Scheme
- Future Transport Scenario Development
- Bankstown to Liverpool extension
- Bays Precinct Program Management
- IA Infrastructure Priority List

- Sydney Metro West
- Sydney Metro Renewable Energy
- Sydney Metro Martin Place Station
- Glebe Island Port
- Western Sydney Roads Program
- Western Sydney Rail Needs Study
- Western Sydney City Deal
- M1 North Smart Motorway
- NSW Regional Economic Development Strategies
- Sydney Harbour Cruise Terminals
- Ausgrid delivery strategy
- Parramatta Light Rail program
- Service NSW Regional and Rural Strategy

Here we are today continuing our role on many of the key projects in NSW

## Our services

### Project Development and Coordination

#### Planning

##### Strategy and Planning Advisory

Thought leadership  
Corporate strategy  
Infrastructure strategy and planning  
Transport strategy and planning  
Strategic assessment/strategic business case development  
Operations

#### Pre-feasibility

##### Investment and Finance – Business Case Management and Advisory

Preliminary evaluation / preliminary business case development  
Business case development and management  
Problem definition  
Investment logic mapping  
Options assessment  
Market sounding / industry engagement  
Delivery strategy option assessment  
Business model development  
Commercial risk assessment

#### Feasibility

Commercial analysis and value engineering management  
Project implementation planning  
Financial modelling  
Discount rate assessment  
VfM assessment  
Contestability assessment  
Value capture analysis  
Funding and financing strategy  
Funding submissions

##### Economics Advisory

Economic appraisal  
Cost-benefit analysis (CBA)  
Wider economic benefits

Econometric and choice modelling  
Economics research  
Demand forecasting

Pricing and willingness to pay analysis  
Multi-criteria analysis

##### Data Analytics and Visualisation

Data analysis  
Dashboard, maps and infographics

Data simulation  
Operational improvements and sight identification

Reporting  
Advice on database setup and record matching

Project leadership  
Program and project management  
Project initiation and scoping  
Project governance  
Integrated project team coordination  
Timelines, milestones and schedule development

Procurement and management of resources  
Process risk management, reporting and systems  
Stakeholder engagement and management  
Project assurance  
Project controls

## Procurement

### Transaction Management and Advisory

Transaction management and planning  
Transaction strategy and implementation  
Commercial principles  
Process risk management  
Preparation of EOI, RFP and contract documentation  
Evaluation facilitation  
Negotiation strategy and execution  
Deal closure

## Delivery

### Commercial and Delivery Management

Commercial directorship  
Commercial management  
Delivery management  
Contract administration  
Transition planning  
Risk management  
Claims management  
Design management  
Value engineering

**Corview is well recognised for providing robust investment advice and strategic leadership through planning, feasibility, procurement and delivery phases of projects.**

We offer strategic advice on a range of transactions in relation to investment justification, delivery model selection, transaction management and commercial structuring.

### Core services

- Project leadership and coordination
- Strategic assessment and policy reform
- Pre-feasibility and feasibility studies
- Business case management and development
- Transaction management
- Financial modelling and analysis
- Economic modelling and assessment
- Funding strategy and submissions
- Options analysis
- Contestability assessment
- Project assurance
- Project management
- Commercial management



## Our NSW experience

### Corview is at the forefront of planning, developing and procuring major infrastructure.

On every project, we aim to deliver long-term, sustainable, socially responsible outcomes with appropriate financial returns.

Working closely with government and private sector clients, we have achieved a range of outstanding outcomes including:

- Developing investment grade business cases for over \$44 billion of infrastructure projects
- Securing over \$35 billion of project funding
- Identifying over \$6 billion of project capital cost saving through commercial management scope
- Quantifying operational efficiency initiatives to save more than \$5 billion across projects
- Developing and negotiating over \$17 billion of multi-partner funding arrangements on a number of iconic Australian infrastructure projects
- Leading the procurement of over \$17 billion of infrastructure projects.

### Sydney Metro City & Southwest

**Client:** Transport for NSW



**This new 30km metro line will link with Sydney Metro Northwest at Chatswood, and then travel under Sydney Harbour, through the CBD and southwest to Bankstown.**

The project includes 15.5km of tunnels, major underground metro stations in the CBD and North Shore and the upgrade of the line between Sydenham and Bankstown.

Corview has provided project leadership, delivery strategy and business case management services through all stages of project development, from strategy to investment decision.

In directing the project development and developing the Final Business Case, Corview supported Transport for NSW progress through assurance to an investment decision for the Sydney Metro City & Southwest project.

### Parramatta Light Rail

**Client:** Transport for NSW



**Parramatta Light Rail is one of the NSW Government's major infrastructure projects being delivered to serve a growing Sydney. Stage 1 will connect Westmead to Parramatta and Carlingford via Camelia with a two-way track spanning 12km. This first stage of the Parramatta Light Rail project is expected to open in 2023.**

Corview developed a final business case to support an investment decision. Our team also coordinated and managed inputs from a multi-disciplinary project team and facilitated stakeholder consultation.

Our team was embedded within the wider project team to ensure the best project outcomes were realised. Corview continues to support the project across a number of work streams.



## NSW Regional Economic Development Strategies

**Client:** NSW Department of Premier and Cabinet



Corview was commissioned to prepare and manage the development of nine Regional Economic Development Strategies. Our role included engaging with local governments, developing an economic overview of the regional area, identifying current and potential economic growth opportunities and constraints, developing potential actions and making a number of presentations to stakeholders throughout the process and on the ultimate findings.

These strategies helped identify and prioritise key regional infrastructure projects and priorities. Corview continues to work with the regional councils developing a range of projects.

## Bays Precinct Integrated Plan

**Client:** Transport for NSW



The Bays Precinct represents a once in a generation opportunity to create a new hub for business and entertainment. Corview was commissioned to prepare and manage an Integrated Transport Strategy and other Gate 1 requirements to secure preliminary funding.

Corview's team was embedded within Transport for NSW for six months and provided project management expertise including technical engineering project management, project directorship, strategy development and business case management.

Corview established the Program Management Office, two separate business cases and two integrated transport studies for the Precinct along with other technical studies.



## Our NSW team



**Central to Corview's successful track record is our highly experienced team of industry professionals.**

With qualifications in finance, economics, law, engineering and project management, and a diverse range of industry backgrounds, we have significant experience in the planning, evaluation and procurement processes for major infrastructure projects.

Our team understands the detail and rigour required for major infrastructure investments, and applies its expertise to identify and refine project planning direction, resulting in informed investment decision making.





## Our NSW clients

### Our clients:

- Infrastructure Australia
- NSW Department of Premier and Cabinet
- NSW Department of Industry
- Transport for New South Wales
- National Disability Insurance Scheme
- Sydney Trains
- Catholic Education Diocese of Parramatta
- Australian Government Department of Defence
- Australian Rail Track Corporation
- NSW Roads and Maritime Services
- NSW National Parks and Wildlife Service
- NSW Office of Environmental and Heritage
- Savills Project Management
- NSW Family and Community Services
- AECOM
- NSW Health Infrastructure
- Ausgrid
- Arts NSW
- Port Authority of New South Wales
- Transurban



**Corview**

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